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LITTLE HAITI REVITALIZATION TRUST
BOARD OF DIRECTORS APPLICATION

2024 AUG -8 PM 1:11

Z.F @gmail.com

Name: Zico Fremont CITY CLERK Email/Phone: zico.fremont/786-768-3567
CITY OF MIAMI

Home Address: 3250 NW 1 AVE Miami FL 33137 Suite 305
(Street/City/Zip Code)

Business/Employer: RA Automotive Email/Phone: raautomotive01@gmail.com/786-501-5254

Business Address: 3250 NE 1 AVE Suite 305 Miami FL 33137
(Street/City/Zip Code)

CITY CODE SECTION 12.5-44(C)(5) STATES THAT ~~NO~~ EMPLOYEE OF MIAMI-DADE COUNTY OR ANY MUNICIPALITY OTHER THAN CITY EMPLOYEES SHALL SERVE ON OR BE APPOINTED TO THE LITTLE HAITI TRUST.

ARE YOU AN EMPLOYEE OF MIAMI-DADE COUNTY OR ANY OTHER MUNICIPALITY? YES NO

IF YES, IS THE APPLICANT A FIRE FIGHTER OR LAW ENFORCMENT OFFICER? YES NO

Please provide the following information in the space provided and attach a résumé.

EDUCATION: Florida International University Degree: Bachelor's degree Field of Study: International Relations

Yale School of Management Certificate: Financial Management and Global Financial Crisis

Launch Code Certificate: Computer Software and Web Development; Miami Dade College Degree: Associate of Arts and Sciences (AAS) Field of Study: Music Business Management

WORK EXPERIENCE: Chief Executive Officer Company: RA Automotive Company; President, Strategic Growth and Partnerships Company: Booking Ninjas

Director of Government Affairs Company: World Travelers Investment Group; Treasurer Organization: Village Lodge 315 F&AM, Miami Shores, FL

Tax Advisor Company: Aegis Capital; Director of Government Relations Organization: Manifezt Foundation;

ORGANIZATIONS AND COMMUNITY ACTIVITIES: _____

Miami Dade County Public Schools Technology Advisory Committee

 _____
Signature

8-7-24
Date

SUBMIT ORIGINAL COMPLETED FORM(S) AND RÉSUMÉ TO:
City Clerk's Office, Miami City Hall, 3500 Pan American Drive, Miami, Florida, 33133

Unless noted as "Florida Statute 119 Exempt", all information submitted is considered public record. The Florida Public Records Act (FPRA) requires the City to make all public records available for inspection and to provide copies upon request.

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Zico Fremont

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[linkedin.com/in/zico-fremont-50586543](https://www.linkedin.com/in/zico-fremont-50586543)

Dynamic executive professional with a proven leadership, finance, tax, and government relations track record. Adept at leading cross-functional teams and driving strategic initiatives to achieve business objectives. Expertise in financial management, tax planning, and compliance. Skilled in navigating complex regulatory environments and building strong relationships with government agencies and stakeholders. Known for delivering results through innovative solutions and effective leadership.

Experience

Chief Executive Officer

RA Automotive Company

Jan 2017 - Present (7 years one month)

- Directed overall financial strategy, driving profitability and sustainable growth in the automotive sector.
- Led a team of professionals to deliver exceptional customer service and expert vehicle and auto parts advice.
- Implemented cost-control measures and optimized pricing strategies to enhance competitive advantage.
- Oversaw budgeting, financial planning, and reporting to ensure fiscal responsibility and informed decision-making.
- Fostered a customer-centric culture, increasing client satisfaction and long-term business relationships.

President, Strategic Growth and Partnerships

Booking Ninjas

Jul 2022 - July 2024

- Spearheaded financial strategies that drove revenue growth and optimized profitability in the hospitality sector.
- Led the development and implementation of a cloud-based property management platform, automating guest onboarding and enhancing operational efficiency.
- Managed strategic partnerships to expand market reach and foster long-term client relationships.
- Oversaw financial planning, budgeting, and forecasting to ensure sustainable business growth.
- Directed cross-functional teams to deliver innovative technology solutions, resulting in increased client satisfaction and retention.

Director of Government Affairs

World Travelers Investment Group

Nov 2021 - 2024

- Created government relations initiatives, securing key partnerships and influencing policy to support organizational goals.
- Managed financial strategies to optimize investment portfolio and ensure compliance with regulatory requirements.
- Directed advocacy efforts to promote industry interests and secure funding for strategic projects.
- Collaborated with executive leadership to develop and implement policies that align with government regulations and market trends.
- Oversaw budget planning and financial reporting to support informed decision-making and drive sustainable growth.

Treasurer

Village Lodge 315 F&AM, Miami Shores, FL

05/2019 - 12/2021

- Managed cash flows, ensuring accurate recording and reporting of all financial transactions in compliance with GAAP.
- Developed and implemented comprehensive quarterly budgets, analyzing variances and recommending corrective actions to optimize financial performance.
- Monitored revenues and expenses, conducting detailed financial analysis to identify cost-saving opportunities and revenue enhancement strategies.
- Prepared and presented detailed financial reports and key financial ratios, providing insightful analysis and recommendations to the board.
- Oversaw checking, business, and credit accounts, conducting regular reconciliations, and implementing internal controls to mitigate financial risks.
- Prepared and filed County, State, and Federal taxes quarterly and yearly, ensuring compliance with all applicable tax laws and regulations.

Tax Advisor

Aegis Capital, Miami, FL

December 2013 - March 2020

- Provided expert advice on tax credits, deductions, and incentives to maximize clients' tax savings.
- Prepared and filed various tax forms, including 1040, 1065, 1120, and 1120S, ensuring compliance with tax laws and regulations.
- Conducted detailed reviews of financial records, income statements, and expenditure documentation to identify potential tax savings opportunities.
- Verified client totals on tax forms, such as Schedule C and Schedule K-1, for accuracy and completeness.

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- Advised businesses and individuals on tax planning strategies, including retirement planning and investment decisions, to minimize tax liabilities.
- Stayed updated with changes in tax laws and regulations to provide accurate and timely advice to clients.
- Collaborated with tax attorneys and other professionals to resolve complex tax issues and audits.
- Assisted clients in responding to IRS notices and inquiries, ensuring compliance with tax laws and regulations.

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Director of Government Relations

Manifz Foundation

Jul 2015 - May 2018

- Advocated for technology access and education in urban communities, focusing on addressing social and economic disparities.
- Managed fundraising initiatives, securing vital funds to support technology and education programs.
- Build relationships with government officials to influence policy and promote foundation goals.
- Collaborated with major corporations to implement policies that promote diversity, inclusion, and workforce diversification.
- Developed and executed strategies to enhance community engagement and raise awareness of the foundation's mission.
- Facilitated communication between residents, business owners, and neighborhood associations to address community needs.
- Led initiatives to improve community safety and awareness through effective dialogue with local officials.
- Promoted activism and mutual respect to strengthen community relations and drive positive change.

Assistant Coach

Little Haiti Optimist Foundation Inc

Jan 2011 - May 2016

- Provided leadership in coaching youth on the fundamentals of football, instilling discipline and teamwork.
- Engaged with the community by mentoring student-athletes in academic performance and personal development.
- Promoted positive behavior by managing discipline, conduct, and the overall image of student-athletes.
- Organized and led community events to enhance engagement and foster strong relationships between the foundation and residents.

- Developed leadership skills in student-athletes, encouraging active participation in community service and outreach programs.

Sales Associate

Tropical Chevrolet, Miami Shores, Florida

Jan 2006 - Oct 2008 (2 years ten months)

- Achieved top sales performance by demonstrating vehicles and their features to potential customers.
- Ensured customer satisfaction by thoroughly explaining vehicle operating features and warranties and completing paperwork accurately.
- Conducted needs assessments by asking questions and listening to customers to recommend suitable vehicles.
- Maintained high customer service and recognition, fostering repeat business and customer loyalty.
- Consistently met and exceeded sales targets, contributing to the dealership's overall revenue growth.

Intern; Chief Of Staff

City of North Miami

Oct 2015 - Mar 2016

- Acquired practical knowledge of local government operations by analyzing grant proposals, city code ordinances, and state statutes.
- Assisted in organizing events and managing social media properties for local officials, enhancing community engagement.
- Played a crucial role in financial management by conducting due diligence on proposed funds and optimizing financial models to maximize city resources.
- Gained insights into leadership and decision-making processes within local government, contributing to the effective functioning of the Chief of Staff's office.

Education

Florida International University

Bachelor's degree, International Relations 2012 - 2014

Yale School of Management

Certificate, Finance, and Financial Management Services
2019 - 2020

Yale School of Management

Certificate, Global Financial Crisis
2019

LaunchCode

Certificate, Computer Software and Web Development
2017

Miami Dade College

Associate of Arts and Sciences (AAS), Music Business Management

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2007 - 2008

Miami Edison Senior High School

Diploma, Creative Arts/ Graphic Design

2001 - 2005

Skills

- Leadership: Demonstrated ability to lead teams and drive strategic initiatives.
- Strategic Planning: Proficient in developing and executing strategic plans to achieve organizational goals.
- Government Relations: Experience in building and maintaining relationships with government officials.
- Community Engagement: Skilled in engaging with communities to address their needs and promote initiatives.
- Business Strategy: Strong background in developing and implementing business strategies for growth.
- Team Development: Experienced in leading and developing teams to maximize performance.
- Advocacy: Proven track record of advocating for policy changes and promoting organizational interests.
- Customer Service: Excellent customer service skills, ensuring customer satisfaction and loyalty.
- Project Management: Proficient in managing projects from inception to completion, ensuring deadlines are met and objectives are achieved.

Honors & Awards

- 2014 AT&T Scholarship Winner, School of International Public Affairs
- 2013 Pop Warner Super PeeWee District Champions, Little Haiti Patriots
- 2003 Inner City Youth Center Scholarship Winner
- Coach's Appreciation Award 2003, Little Haiti Optimist
- Salesman of the Month, Tropical Chevrolet
- First Generation Award, Bay Side Foundation
- Who's Who Among American High School Students, Parke H Davis